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FINAL AGENCY ACKNOWLEDGEMENT

1	Property Address or Legal Description:	
	Both Buyer and Seller acknowledge having received the Oregon Real Estate their Agent, and hereby acknowledge and consent to the following agency	
4	Name of Buyer's Agent:	License #
	Name of Real Estate Firm:	
6	Address: Phone:	Email:
7	The agent is of: The Buyer exclusively Both the Buyer and the Seller	("Disclosed Limited Agency").
8	Name of Buyer's Agent:	License #
9	Name of Real Estate Firm:	License #
LO	Address:Phone:	Email:
l1	The agent is of: The Buyer exclusively Both the Buyer and the Seller	("Disclosed Limited Agency").
L2	Name of Buyer's Agent:	License #
L3	Name of Real Estate Firm:	License #
L4	Address: Phone:	Email:
L5	The agent is of: The Buyer exclusively Both the Buyer and the Seller	("Disclosed Limited Agency").
L6	Name of Seller's Agent:	License #
L7	Name of Real Estate Firm:	License #
18	Address:Phone:	Email:
L9	The agent is of: The Seller exclusively Both the Buyer and the Seller	("Disclosed Limited Agency").
	1.0. 1.1. [2]	0. 1//
20	Name of Seller's Agent:	License #
21	Name of Real Estate Firm:	License #
22	Address:Phone:	Email:
23	The agent is of: The Seller exclusively Both the Buyer and the Seller	("Disclosed Limited Agency").
24	Name of Seller's Agent:	License #
25	Name of Real Estate Firm:	License #
26	Address: Phone:	Email:
27	The agent is of: The Seller exclusively Both the Buyer and the Seller	("Disclosed Limited Agency").
<u>29</u> 30	If both Parties are each represented by one or more Agents in the same reprincipal broker in that real estate firm, Buyer and Seller acknowledge that agent for both Buyer and Seller as more fully explained in the <i>Form 9.2 Dis</i> and signed by Buyer, Seller and Agent(s).	at said principal broker shall become the disclosed limited
33 34	Buyer shall sign this acknowledgment at the time of signing this Agree acknowledgement at the time this Agreement is first submitted to Seller, ende made. Seller's signature to this Final Agency Acknowledgment shall not therein.	ven if this Agreement will be rejected or a counteroffer wil
36	ACKNOWLEDGED	
37	Buyer:Print:	Dated:
	Buyer:Print:	
	Buyer:Print:	
	Buyer:Print:	
	Seller: Print: Print: Print:	Dated:
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1.5 OREGON VACANT LAND REAL ESTATE PURCHASE AND SALE AGREEMENT

1 1. Buyer and Seller enter into this Sale Agreement ("Agreement") under the following terms and conditions for the purchase and sale 2 of Oregon real estate that contains no dwelling structures and no agricultural, commercial or industrial uses. This is a legally binding 3 contract. Parties should read this Agreement in its entirety. If Parties have questions about their legal obligations after reviewing this 4 Agreement, they should seek competent legal and financial advice. Buyer and Seller acknowledge that they have read and understand 5 the Oregon REALTORS® Buyer and Seller Advisories, respectively. This form requires Buyer to input information about Seller and Property. Buyer should complete this form in its entirety based upon 7 the best information available to Buyer. If Seller wishes to sell to Buyer but information about Seller or Property is inaccurate, Seller 8 should not accept the offer as written and should submit a counteroffer with the corrected information. 9 2. Names of parties to this Agreement (the "Parties"): 10 Buyer 11 Buyer_ __ Seller ___ 12 Buyer 13 Buyer_____ Seller 14 3. Property Description (the "Property"). 3a. Property Address: County of: 16 3b. If 3a. is insufficient to identify Property, additional property description (attach if necessary): 17 18 4. Financial Terms: 19 4a. Buyer offers to purchase the Property from Seller for the Purchase Price of 20 **4b**. **Earnest Money** to be held by \square Escrow; or \square (Client Trust Account Holder) \$ 21 4c. Remainder of Down Payment to be paid at or before Closing 22 4d. Remainder of Purchase Price to be paid at Closing by Cash C Loan Seller Financing 23 4e. Buyer's closing costs and prepaid items to be paid by Seller (if applicable) in the amount of 24 **4f.** If any amounts above are based on Contingent Funds/Nonliquid Funds, specify: 25 26 **5. Loan Program (if applicable):** Conventional FHA (Form 2.19) VA (Form 2.19) USDA ODVA Private Money Buyer is pre-approved Yes (attach if available) No 27 Other (specify) ≥ 28 6. Conveyance: Transaction accomplished by way of ☐ Deed; or 29 If transaction Seller-Carried (Form 8.1): Promissory Note and Deed of Trust; or Land Sale Contract 30 7. Closing. Date: Possession Date, if different: (Form 2.16 or Form 2.17) 31 **7a. Prorations** will occur as of Closing Possession Other Date ____ Officer ____ 32 8. Escrow (if applicable): Escrow Company/Agent 33 9. Included Items: All Fixtures with integral related items (see below definitions), and no Personal Property, except: 34 9a. Included Personal Property in as-is condition at no value: _ 35 36 37 38 9c. Excluded Fixtures: 39 40 **10. Association:** Property is in a planned community subject to an Association ☐ Yes (**Form 4.4**) ☐ No 11. Purchase/Sale Contingencies. Subject to Buyer's Sale Contingency (Form 2.10) Seller's Purchase Contingency (Form 2.12) 2 43 12. Water/Sewer. Seller represents that Seller has Actual Knowledge that primary dwelling unit is connected to (check all that apply): 44 public water private well (Form 2.8) community well (Form 2.8) other source (specify) 45 public sewer on-site sewage system (**Form 2.9**) 46 13. Equipment: Property contains leased/financed equipment (e.g. alarm system, solar panels) ☐ Yes (**Form 7.3**) ☐ No

47 14. Historic Property: Property is eligible for special tax assessment/subject to ordinance as historic

15. Other Special Tax Assessment. Property is specially assessed under ORS 308(A) or ORS 321

Buyer Initials

☐ Yes (**Form 4.3**) ☐ No

☐ Yes (Form 2.22) ☐ No

Seller Initials

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OREGON VACANT LAND REAL ESTATE PURCHASE AND SALE AGREEMENT

		5. FIRPTA. Seller is a foreign person under 26 U.S. Code § 1445 (FIRPTA) 7. Additional Provisions: Attach General Addendum (Form 2.2) if necessary:	Form 2.7)	□ No
53 54				
55		OREGON VACANT REAL ESTATE PURCHASE AND SALE AGREEMENT TIME PERIOD TER	MS	
56 57 58 59 60	18.	3. Counting Time: This Agreement is to be interpreted using the time zone in which the Property is located. A either Business Days or Calendar Days commences on the next Business Day or Calendar Day, respectively, for event. Unless otherwise stated in this Agreement, the triggering event is Mutual Acceptance of this Agreement or a deadline is reached, at 5pm (if Business Days) or 11:59pm (if Calendar Days) on the final day of the pethe deadline.	lowing the nent. A pe	e triggering eriod ends,
61 62 63	19.	O. Specific Dates Control: The Party completing this form should affirmatively select a time period in each install is provided below. If neither box or both boxes are selected, or in any other case of ambiguity, this Agreeme of the two boxes in a time period provision as having been selected.		
64 65 66 67 68 69 70 71 72 73 74 75 76	20.	Escrow Agent or the Client Trust Account holder identified on Page 1 of this Agreement ("Earnest Money De form acceptable to the receiver of the funds. Buyer represents that Buyer has sufficient available funds fo agreed to on Page 1 of this Agreement. After the Earnest Money Deposit Deadline and if Buyer fails to deposit Earnest Money, Buyer's Earnest Mo to insufficient funds or Buyer's Earnest Money deposit is reversed by Buyer or bank, Seller shall have the following remedies: (i) Seller can provide Buyer with a Form 5.2 Seller's Notice of Default, giving the Buyer the Cure P Earnest Money Deposit. Buyer's failure to cure after receiving a Notice of Default will result in Se bring action against Buyer for recovery of the intended Earnest Money sum. (ii) Within 2 Business Days after the end of the Earnest Money Deposit Deadline, Seller can terminated delivering Form 5.4 Seller's Notice of Termination to Buyer, at which point any Earnest Money Buy be refunded to Buyer, and Buyer's further obligation to provide Earnest Money shall cease. Seller of action to recover the intended Earnest Money sum in this instance.	ney depose potion to period to perio	Illine"), in a est Money it fails due pursue the rovide the entitled to esaction by poided will
78 79 80 81 82 83 84 85 86 87 88 89 90 91	21.	that Buyer has sufficient and available funds for the Down Payment and Buyer's closing costs. Buyer representations and Contingent Funds or Nonliquid Funds for Down Payment or closing costs unless specific Agreement or in an attached Form 2.2 General Addendum or Form 2.10 Buyer's Contingent Right to Purched If Buyer did not provide evidence of loan pre-approval with offer, within 2 Business Days; or 4 Business Days; or 4 Business Days; or 5 Business Days; or 6 Business Days; or 7 Business Days Buyer must provide Seller with evidence from less submitted Buyer's Intent to Proceed with Ioan (Loan Intent Deadline). Buyer will act Promptly and in good necessary to obtain Buyer's Ioan. By the Business Day following the end of the Due Diligence Period, or within 5 Buyer may not change lend without Seller's written consent. Buyer must inform Seller within 2 Business Days of any developmen financing that may affect Buyer's ability to comply with the terms this Agreement. Buyer authorizes Seller obtain information about the status of Buyer's Ioan from lender, and Buyer will execute an authorization lender, to accomplish the same.	resents Bually set for see. Business Dunder that faith to tall are or loan ts regardinand Seller	ays, Buyer Buyer has see all steps er Mutual programs ng Buyer's 's agent to
93 94 95 96 97	22.	2. Financing Contingencies: If the Parties have agreed that Buyer is purchasing the Property with a loan, I purchase Property is contingent upon (1) Buyer and Property qualifying for the agreed upon loan ("Loan C Lender's appraisal being equal to or greater than the purchase price ("Appraisal Contingency"). Buyer will notify Seller within 2 Business Days; or Business Days after receiving notification from the Purchase Price ("Fair appraisal to qualify for the loan or that the Property has appraised below the Purchase Price ("Fair appraisal to qualify for the loan or that the Property has appraised below the Purchase Price ("Fair appraisal to qualify for the loan or that the Property has appraisal to qualify for the loan or that the Property has appraisal to qualify for the loan or that the Property has appraisal to qualify for the loan or that the Property has appraisal to qualify for the loan or that the Property has appraisal to qualify for the loan or that the Property has appraisal to qualify for the loan or that the Property has appraisal to qualify for the loan or that the Property has appraisal to qualify for the loan or that the Property has appraisal to qualify for the loan or that the Property has appraisal to qualify for the loan or the loan	ontingenc	y") and (2)
		Buyer Initials Seller Initials		

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OREGON VACANT LAND REAL ESTATE PURCHASE AND SALE AGREEMENT

		OREGOR VACARI LARD REAL ESTATE FORCILASE ARD SALE AGREEMENT OPPORTUNITY FORMS
98 99 100 101 102 103 104 105 106 107 108 109 110 111		Timeline"). When Buyer notifies Seller that financing has failed, Buyer may give Seller a <i>Form 5.3 Buyer's Notice of Termination</i> with all Earnest Money returned to Buyer. If Buyer does not send a Buyer's Notice of Termination alongside the failed financing notice, Buyer and Seller may renegotiate the terms of this Agreement. If Buyer and Seller fail to reach an agreement within 2 Business Days; or Business Days after Seller receives notification from Buyer that Buyer or the Property fail to qualify for the loan ("Financing Renegotiation Period"), either Party may terminate the Agreement within 2 Business Days after the end of the Financing Renegotiation Period by delivering <i>Form 5.3</i> or <i>Form 5.4 Notice of Termination</i> to the other Party, stating that the Parties failed to renegotiate the financing terms of the Agreement and indicating that all Earnest Money shall be returned to Buyer, unless Buyer: (i) misrepresented Buyer's financial information, (ii) has failed to fulfill duties regarding financing described in Section 21 above after receiving a <i>Form 5.2 Notice of Default</i> from Seller, or (iii) failed to give Seller required notice during the Failed Financing Notice Timeline. In such an event of Buyer misrepresentation or failure to comply with duties, Seller has the right to Earnest Money under this Agreement. If neither Buyer nor Seller delivers a <i>Form 5.3</i> or <i>Form 5.4 Notice of Termination</i> within 2 Business Days after the end of the Financing Renegotiation Period, the Parties will be deemed to have approved the transaction without the Financing Contingency, and Buyer will be deemed to have released Buyer's rights under the Financing Contingency.
113 114 115 116 117 118 119 120 121 122 123	23.	Proof of Funds for Cash Purchases: If purchasing with cash, within 2 Business Days; or Business Days; or at the time of the offer ("Proof of Funds Deadline"), Buyer will provide to Seller verification, reasonably satisfactory to Seller, of sufficient and available funds to Close this transaction ("Proof of Funds"). Buyer represents that Buyer is not relying on any Contingent Funds or Nonliquid Funds unless specifically set forth in this Agreement or in an attached Form 2.2 General Addendum or Form 2.10 Buyer's Contingent Right to Purchase. If Proof of Funds not provided at the time of Buyer's Offer or Counteroffer, Seller may terminate this transaction with no further obligation to Buyer by providing Buyer with Form 5.4 Seller's Notice of Termination and all Earnest Money shall be refunded to Buyer under the following circumstances: (i) Buyer fails to provide Proof of Funds before the Proof of Funds Deadline; or (ii) Seller is dissatisfied with the Proof of Funds and Seller's dissatisfaction is objectively reasonable and communicated to Buyer in writing within 2 Business Days after receiving the unsatisfactory Proof of Funds from Buyer. Seller's right to terminate the transaction for the above reasons will cease when Seller receives satisfactory proof of funds from Buyer, or at Closing, whichever happens earlier.
125 126 127 128 129 130 131 132 133 134 135 136 137 138 139 140 141	24.	Due Diligence Contingency (Inspections, Environmental Assessments, Document Review, Approvals): Unless waived in writing by Buyer, Buyer may have the Property reviewed, inspected, tested, and surveyed for all matters affecting the suitability of the Property for Buyer's intended use and/or reasonably related to the purchase or economic feasibility of the Property, such as locating oil tanks, inspecting for pests or mold, performing soil evaluations, evaluating compliance with applicable laws, reviewing zoning and land use restrictions, and testing for hazardous substances ("Due Diligence"). All inspections must be performed by Oregon-licensed professionals. Buyer is responsible for restoration of the Property following any inspections performed on Buyer's behalf. Buyer must provide reasonable notice to Seller of any inspections taking place and Seller must provide reasonable access for Buyer's inspections, tests, or surveys. Buyer has 10 Business Days; or
143 144 145 146 147 148	25.	Title Reports, Documents and Contingency: Within 1 Business Day after Mutual Acceptance, Seller shall order or cause to be ordered a preliminary title report ("Preliminary Report"), together with complete and legible copies of all documents that will remain as exceptions to Buyer's policy of Title Insurance ("Title Documents") from the Title Company, including but not limited to conditions, covenants and restrictions ("CC&Rs"); deed restrictions; and easements. Unless waived in writing by Buyer, this transaction is contingent upon Buyer's approval of the Preliminary Report and Title Documents as described in this Section ("Title Review Contingency").
		Buyer Initials Seller Initials

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OREGON VACANT LAND REAL ESTATE PURCHASE AND SALE AGREEMENT

149 150 151 152 153 154 155 156 157 158 159 160 161 162 163 164 165 166 167 168		Buyer shall have
169		Loan Policy of Title Insurance required by Buyer's lender.
171 172 173 174 175 176 177 178 179 180 181 182 183 184		Risk of Loss: Seller must Promptly notify Buyer in writing if all or a material part of the Property is destroyed without fault of Buyer and neither Closing nor Possession have occurred. Seller shall use reasonable diligence to submit all claims and related information to Seller's insurance company and Promptly inform Buyer of all relevant updates regarding Seller's insurance claim. At Buyer's sole discretion, Buyer may elect to continue with the transaction by notifying Seller in writing before Closing and within 10 Business Days after receiving Seller's notice of Property destruction ("Post-Destruction Period"). Upon such notice, the Closing Date shall automatically be extended for a reasonable period of time required to cure or repair any damage or destruction, but in no case longer than 60 Calendar Days. The Parties may agree to a written contract outlining the terms and conditions under which Buyer will remain obligated to purchase the Property. If Buyer does not give Seller written notice of intent to proceed with the transaction and Seller has not repaired all damage or destruction to the Property, or if Seller fails to Promptly notify Buyer in writing if all or a material part of the Property is destroyed, Seller cannot enforce this Sale Agreement and Buyer may give Seller a Form 5.3 Buyer's Notice of Termination terminating the transaction, In this instance, Buyer is entitled to a refund of the Earnest Money and to recover any portion of the Purchase Price that Buyer has paid. If all or a material part of the Property is destroyed without fault of Seller and either Closing or Possession have occurred, Buyer remains obligated to purchase the Property under the terms of this Agreement.
185 186 187 188 189 190	27.	Seller's Vacant Land Disclosure: Unless waived by Buyer in writing, Seller shall provide Buyer with a Form 3.3 Seller's Vacant Land Disclosure ("SVLD") within 5 Business Days after Mutual Acceptance. After delivery of the SVLD, Buyer has 5 Business Days ("SVLD Period") to terminate this Agreement by providing Seller with Form 5.3 Buyer's Notice of Termination explaining Buyer disapproval of information contained in the SVLD and terminating Buyer's offer. Buyer shall have all Earnest Money refunded to Buyer if Notice of Termination is given within the SVLD Period. OREGON VACANT REAL ESTATE PURCHASE AND SALE AGREEMENT GENERAL TERMS
101	20	Definitions: Definitions apply to this Agreement and each included addendum, upless otherwise specified in the subject
191 192 193 194 195	28.	Definitions : Definitions apply to this Agreement and each included addendum, unless otherwise specified in the subject addendum. In addition to the terms below, defined terms include those defined by the Parties on Page 1 of this Agreement (e.g. Purchase Price, Earnest Money, Closing Date, Escrow Agent, etc.). Defined terms are capitalized when used in this Agreement. Actual Knowledge: Direct knowledge of information, not including information that the relevant Party "should have" known
196		Business Day: Any day other than Saturday, Sunday, or a legal state holiday under ORS 187.010.
196		Buyer and Seller: "Buyer" means any and all buyers, and "Seller" means any and all sellers, who are party to this Agreement.

Buyer Initials _____ Seller Initials _____ Seller Initials ____

Closing: When all documents are recorded and the sale proceeds are available to Seller.

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OREGON VACANT LAND REAL ESTATE PURCHASE AND SALE AGREEMENT

Contingent Funds: Money that will belong to Buyer with the uncertain occurrence of a future event that is outside of Buyer's
 control, such as money gifts, proceeds from lawsuits, or a Year-End Bonus.

Effective Date: The date that Mutual Acceptance occurred.

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Fixture: Any physical property that is permanently attached to real property including but not limited to the following, along with any integrally related controls or keys: doors and windows including storm doors and windows and door and window screens; window shades; window tank awnings; installed irrigation equipment; installed landscaping features (including hardscapes and plantings); installed antennas; attached floor coverings; heating, ventilation, air conditioning systems and related components; installed fireplace and fireplace insert components; attached light fixtures and light bulbs; plumbing; water heaters; installed window blinds, and installed curtain or drapery rods (but not curtains or drapes). Physical property that is attached to real property solely for the purpose of preventing the physical property from damage or causing injury as a result of tipping, falling or sliding is not "permanently attached."

- **Mutual Acceptance:** "Mutual Acceptance" of a document occurs when both Buyer and Seller have signed and delivered the document, with no modification of terms, to the other Party.
- Nonliquid Funds: Money that is not currently available to the Buyer without some kind of transfer, such as 401K account balances,
 stock, cryptocurrency, or other things of value that Buyer must first sell or liquidate before realizing a cash sum.
- 214 Parties/Party: "Parties" refers to Buyer and Seller and "Party" refers to either the Buyer or the Seller, as determined by context.
- 215 **Personal Property:** Any physical property not permanently attached to real property and not otherwise defined as a Fixture.
- 216 Possession: When the Buyer has the legal right to occupy the Property, subject to any Tenancies.
- 217 **Promptly:** As soon as is practicable and no more than two Business Days.
- 218 29. Headlines: Headings at the beginning of each section and subsection are solely for convenience of reference.
- 220 **30. Description**: Buyer and Seller agree that if not provided on Page 1 of this Agreement or in accompanying attachment, the legal description of the Property provided by the Title Company will be reviewed and confirmed by Buyer and Seller prior to conveyance of title and will serve as the legal description for the purposes of this Agreement and conveyance of title.
- 223 31. Included Items: All Fixtures and no Personal Property are included in this sale unless otherwise stated on Page 1 of this Agreement or in an addendum to this Agreement. If any fixtures or personally property included in this sale are controlled by wifi, Bluetooth or similar technology, Seller will promptly notify Buyer and will provide Buyer with all necessary instructions and access information at Closing.
- 226 32. 1031 Exchange Like-Kind Exchange: If either Party intends to pursue this transaction as part of an Internal Revenue Code 1031 exchange ("Exchanging Party"), the Exchanging Party must Promptly notify the other Party and Escrow. The other Party shall cooperate so long as it will not delay Closing and does not cause additional cost or liability to the other Party. The Exchanging Party shall indemnify, defend and hold the other Party harmless from any liability, damages and costs arising out of the 1031 exchange.
- 231 **33. Additional Seller Representations:** Unless otherwise disclosed in writing, Seller represents the following:
 - (i) At the time Buyer is entitled to possession, Seller will deliver to Buyer the Property and all its included components in substantially the same condition as when Buyer submitted Buyer's offer to purchase.
 - (ii) Seller will keep the Property fully insured through Closing and shall keep utilities paid through Closing.
 - (iii) Seller represents that Seller has no Actual Knowledge of any liens or assessments to be levied against the Property, of any boundary disputes or encroachments related to the property, of any violation of law related to the Property, or of any material defects related to the Property not otherwise described in in this Agreement or in any addenda thereto or in a Seller's Property Disclosure Statement (if provided to Buyer).
 - (iv) Seller has no Actual Knowledge of any undisclosed hazardous substances, as classified by state and federal law, in or about the property other than substances contained in appliances or equipment. Seller has disclosed the presence of any hazardous substances Seller either knows of or has received written notice from a governmental agency regarding. Asbestos commonly exists in building material in residential housing, and may be present in the Property outside Seller's knowledge.
 - (v) Seller has no Actual Knowledge of discrepancies between boundaries in the legal description of the Property and any current possession and use boundaries.
 - (vi) Seller has the authority to transfer all water rights associated with the Property, can verify Seller's beneficial use of the water rights associated with the property within the past 5 years and has no knowledge of any existing claims or causes of action that could terminate the water right.

Buyer Initials	Seller Initials
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OREGON VACANT LAND REAL ESTATE PURCHASE AND SALE AGREEMENT

- Seller has an obligation to Promptly notify Buyer if Seller gains Actual Knowledge of information that makes any representations made by Seller about the condition of the Property in this Agreement or in any associated disclosures materially false.
- 34. Buyer Acknowledgement of Condition of Property: Buyer acknowledges that, subject to the representations made by Seller in this Agreement or any addenda thereto, and the representations made by Seller in Seller's Property Disclosure Statement (if any), Buyer accepts the present condition of the Property and is purchasing the Property in "as-is, where-is" condition. Neither Buyer's nor Seller's agent has a duty to investigate property conditions. Buyer is responsible for Buyer's own diligent investigation of property conditions. Nothing in this paragraph diminishes Buyer's rights under any express contingencies included in this Agreement.
- 1257 35. IRS and Foreign Investment in Real Property Tax Act, 26 U.S. Code § 1445 (FIRPTA) Reporting: Buyer and Seller acknowledge 258 under 26 USC § 1445 ("FIRPTA"), if Seller is a foreign person as defined by FIRPTA, Buyer is required to withhold federal income 259 taxes up to 15% of the Purchase Price. Seller warrants the identification of Seller's status as foreign or non-foreign under FIRPTA 260 on Page 2 of this Agreement is correct. If Seller is not a foreign person under FIRPTA, Seller is required to provide Buyer, or Escrow 261 Agent acting as a Qualified Substitute under FIRPTA, a completed signed Certification of Non-Foreign Status that meets the 262 requirements of 26 CFR § 1.1445-2(b)(2) ("Certification"). Escrow Agent is authorized by law to act as a Qualified Substitute. If 263 Escrow Agent acts as a Qualified Substitute, upon delivery of Seller's Certification to Escrow Agent, Seller and Buyer shall instruct Escrow Agent to provide Buyer a Qualified Substitute Statement that meets the requirements of 26 USC §1445(b)(9). Buyer must 264 retain the Certification or Qualified Substitute Statement until the end of the fifth taxable year following the taxable year in which 265 266 this transaction takes place. Escrow shall deliver a copy of the Certification to IRS upon Buyer request. Seller's and Buyer's real 267 estate agents are not experts in FIRPTA and will not act as a Qualified Substitute or as a transferor or transferee agent under FIRPTA. For detailed information on how to comply with FIRPTA Buyer and Seller should seek independent legal and tax advice 268 269 from a qualified attorney or tax professional, and are encouraged to include Form 2.7 FIRPTA Addendum with this transaction.
- **270 36.** Proration of taxes, fees, utilities, rents and deposits:
 - Unless otherwise agreed in writing:

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- 272 **Buyer** shall be responsible for all property-related taxes, fees, and utility charges, and shall be entitled to all property-related rents
 273 and other income that accrue after the date identified for Prorations on Page 1. If Buyer is taking Property subject to tenant, all
 274 deposits held by Seller on behalf of tenant shall be transferred to Buyer. If there is propane or heating oil on the Property, Buyer
 275 shall have the propane or oil company measure the level of the fuel at or before Closing and shall pay Seller for the market value
 276 of the fuel at the time of measuring.
- Seller shall be responsible for paying all property-related taxes, fees and utility charges, and shall be entitled to all property-related rents and income, that accrue prior to the date identified for Prorations on Page 1.
- All funds required to be exchanged or prorated between the Parties pursuant to this section other than propane or heating oil, shall be handled through Escrow. Real estate transfer taxes and escrow fees, if any, are split evenly between the parties.
- 281 **37.** Closing Costs: Compensation for real estate agents will be paid at Closing according to the terms of any written compensation agreement between the Parties and their agents/agent's firms and/or between the agents/agent's firms. Unless otherwise agreed in writing or prohibited by Buyer's loan program, Closing Costs shall be divided as follows:
 - 284 **Buyer shall pay at or before Closing:** Buyer's filing fees, Buyers closing costs not agreed to be paid by Seller, and, if applicable, lender fees and cost of lender's insurance policy.
 - Seller shall deduct from the proceeds of the Sale to pay: Owner's title policy [Owner's title policy will not be construed as a Seller credit], Seller's recording fees, the costs of clearing any liens or encumbrances that must be cleared to meet the terms of this Agreement, other Seller's closing costs and any of Buyer's closing costs agreed to be paid by Seller in this Agreement.
 - 289 38. Closing, Possession, Property Condition, Cleaning, State Withholdings: Closing shall occur on the date identified on Page 1 of this Agreement as "Closing Date," or earlier if agreed upon by the Parties. Unless otherwise agreed in writing, Closing and Possession shall occur by 5:00pm on the Closing Date. If the Closing Date falls on a day other than a Business Day, or any other day when the county recording office is closed, the Closing Date is the next day that is not a Saturday, Sunday, legal holiday, or day when the county recording office is closed.
 - At the time of Possession, Seller shall deliver the Property and all its included components to Buyer in substantially the same condition as when Buyer submitted Buyer's offer to purchase. If any Property system or appliance becomes inoperative or malfunctions prior to Possession, Seller shall repair the system or appliance such that the system or appliance is in the same condition as it was at the time of Buyer's offer or replace the system or appliance with one of at least equal quality.

Buyer Initials	Seller Initials

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of Default based on that provision.





OREGON VACANT LAND REAL ESTATE PURCHASE AND SALE AGREEMENT

Prior to Possession, Seller shall remove all trash and debris from the Property. If Seller removed any Fixtures, Seller shall repair or replace any surfaces damaged in the process of removing such Fixtures. Unless otherwise agreed, prior to Possession Seller shall remove from the Property all items not included in the sale. Any items remaining at Possession shall become property of the Buyer. Seller retains no rights to such property or to the proceeds of the sale of such property by Buyer. Buyer may pursue claim against Seller to recover costs Buyer incurs removing or disposing of such property.

Subject to the exemptions in ORS 314.258(3), if Seller is an out-of-state resident or corporation not registered or otherwise qualified to do business in Oregon, Escrow shall act as the Authorized Agent under ORS 314.258 for withholding purposes and the Parties will cooperate with Escrow to execute and deliver all documents required to carry out Oregon withholding laws.

- 306 **39.** Deed and Condition of Title: Except as otherwise agreed by the Parties in writing, Seller shall convey marketable title to the 307 Property by Statutory Warranty Deed, or, if applicable, by personal representative's deed, or trustee's deed or similar legal 308 fiduciary's deed that meets the requirements for conveying interests in real property contained in ORS Chapter 93. Title shall be 309 conveyed free from encumbrances other than those matters included in the Preliminary Report or amended Preliminary Report 310 and Title Documents accepted by Buyer according to the terms of the Title Contingencies section of this Agreement.
- **311** 40. Default: Unless otherwise described in the last paragraph of this section, a Party will only be deemed in default under this Agreement when:
 - (i) A Party is in violation of an obligation or requirement of this Agreement or any Addendum thereto, and the Party is given written notice on Form 5.1 or Form 5.2 Notice of Default and Opportunity to Cure, explaining the Party's failure to comply with terms in this Agreement; and
 - (ii) Such failure continues without cure or remedy for the period described in the Notice of Default ("Cure Period"). The defaulting Party may cure the default by performing the required action or obligation within the Cure Period or by providing the other Party reasonable written assurances that prove that the claim of default was in error. If a provision of the Agreement or an addendum (a) grants a Party the right to terminate the Agreement using a Form 5.3 or 5.4 Notice of Termination and (b) does not also expressly grant the Party the right to send a Form 5.1 or 5.2 Notice of Default; then the Party may not send a Notice
 - This section will not be construed as extending the time by which any contingency release must be given. A party will be in default under this Agreement without having received a Notice of Default and Opportunity to Cure in the event that (i) the Party misrepresented a material fact related to the subject matter of the contract, (ii) the Party wrongfully fails to Close or perform an obligation required to Close by the Closing Date, or (iii) the Party failed to meet an obligation under this Agreement and the language of the Agreement or an addendum expressly permits the other Party to terminate using a Form 5.3 or Form 5.4 Notice of Termination without first sending a Form 5.1 or Form 5.2 Notice of Default and Opportunity to Cure.
 - 328 41. Termination, Escrow Instructions: After a Curable Default goes uncured, the non-defaulting Party will have 2 Business Days to 329 terminate this Agreement by giving the defaulting Party a Form 5.3 or Form 5.4 Notice of Termination, stating that the defaulting 330 Party failed to cure. If the non-defaulting Party does not deliver the Notice of Termination within the 2 Business Days after the 331 failure to cure, the non-defaulting Party will be considered to have released their right to terminate based on that default.
 - Upon failure of a contingency within the contingency's timeframe outlined in this Agreement, the Party permitted to terminate under the contingency provision may terminate this Agreement by providing a Form 5.4 Notice of Termination to the other Party indicating which contingency failed.
 - If (i) the language of the Agreement or an addendum permits the party to terminate using a Form 5.3 or Form 5.4 Notice of Termination without first sending a Notice of Default and Opportunity to Cure, (ii) a Party misrepresented a material fact related to the subject matter of the contract, or (iii) a Party wrongfully fails to Close or cannot satisfy a condition to Closing by the Closing Date, the other Party may provide a Form 5.4 Notice of Termination to the other Party indicating the reason for the termination.
 - Upon delivery of a valid Notice of Termination, both Parties' further obligations under the Agreement will end. If a termination by either Party is not authorized by the Agreement or any addendum thereto, the non-terminating Party may be entitled to Earnest Money. In the instance of an unauthorized termination by Seller, Buyer may also pursue claims for money damages or specific performance. A non-terminating party who wishes to pursue remedies for unauthorized termination should follow the Section 43 Dispute Resolution provisions of this Agreement and consult an attorney.
 - Within 2 Business Days after receiving a Form 5.3 or Form 5.4 Notice of Termination, the non-terminating Party shall provide a Form 5.5 or 5.6 Response to Termination. Failure to provide a Form 5.5 or Form 5.6 Response to Termination may result in dispute resolution actions being taken against the non-responding Party. The Form 5.3 and Form 5.4 Notices of Termination and the Form 5.5 and Form 5.6 Responses to Termination shall contain instructions for Escrow on how Earnest Money shall be

Buyer Initials	Seller Initials
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OREGON VACANT LAND REAL ESTATE PURCHASE AND SALE AGREEMENT

distributed. Buyer's request for or acceptance of Earnest Money does not prohibit Buyer from pursuing claims for specific performance or monetary damages in the case of Seller's unauthorized termination. After consulting an attorney, Buyer may use Form 5.5 to elect to waive claims to specific performance, release Seller from obligation to convey Property to Buyer, and authorize conveyance to a third-party.

The Parties acknowledge that Escrow Agent is prohibited by Oregon law from disbursing Earnest Money without either:

- (i) Written, signed, and dated instructions from both Parties agreeing on the disposition of Earnest Money; or
- (ii) An order from a court of competent jurisdiction directed to Escrow Agent that provides disbursement instructions.

Notwithstanding the above, Escrow Agent may dispense Earnest Money to Buyer if Buyer revokes Buyer's offer with a valid Form 5.7 Seller Property Disclosure Statement (SPDS) Revocation of Offer pursuant to ORS 105.462-105.490 or if Buyer and Seller reach a separate agreement after the execution of this Agreement that instructs Escrow Agent on disposition of Earnest Money. Section 42 shall dictate Earnest Money disposition unless there is a good faith dispute over the right to Earnest Money. Disputes over Earnest Money shall be resolved according to the Section 43 Dispute Resolution provisions of this Agreement. The Parties shall hold harmless, defend and indemnify Escrow and all Listing Brokers, Buyer's Brokers, and Principal Brokers from all claims, actions, suits, charges and judgements whatsoever arising out of the Parties' failure to comply with the terms of this Agreement.

2363 **42. Property Earnest Money Disposition**

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Buyer: Upon termination, Buyer has the right to recover all Earnest Money when (i) the provisions of this Agreement or any Addenda to this Agreement expressly permit such recovery; or (ii) either Party terminates this Agreement due to Seller's default. Buyer's acceptance of all recovered Earnest Money does not constitute a waiver or release of other legal remedies or causes of action available to Buyer in case of Seller's default.

Seller: Seller has the right to keep all Earnest money (i) upon successful Closing of this transaction, (ii) when the provisions of this Agreement or any Addenda to this Agreement expressly permit such recovery, or (iii) either Party terminates this Agreement due to Buyer's default and the provision under which Buyer is in default does not expressly permit Buyer to recover Earnest Money. Buyer and Seller agree that the Earnest Money amount described on Page 1 of this Agreement is a binding liquidated sum that represents Buyer and Seller's best reasonable estimate of Seller's damages in case of a default by Buyer. Buyer and Seller agree that Seller's retention of the Earnest Money described on Page 1 of this Agreement is Seller's sole remedy against Buyer's default.

- **▶**374 **43.** Dispute Resolution: Any dispute or claim that arises out of or that relates to this Agreement, or to the interpretation or breach 375 thereof, or to the existence, validity, or scope of this Agreement, shall be exclusively resolved in accordance with the dispute 376 resolution provisions of this Section, under the laws of Oregon, and in the county where the real property is located. It will not be considered a waiver, release or violation of this provision to file a court action to preserve a statute of limitations, enable the 378 recording of a notice of lis pendens, or to file a mechanics lien.
 - Disputes between Buyer and Seller shall be exclusively resolved through the Small Claims Court of the county in which the Property is situated if the dispute falls within the jurisdiction of that Court. The parties knowingly and voluntarily waive their statutory and constitutional right to have such matters resolved by jury trial or removed from the Small Claims Court to the Circuit Court.
 - All other disputes between Buyer and Seller, including disputes about the applicability of this provision, shall be submitted to mediation, and if unresolved through mediation, to binding arbitration. Mediation shall take place through Arbitration Services of Portland (ASP) unless Buyer's or Seller's agent is a member of the Portland Metropolitan Association of REALTORS® (PMAR), in which case mediation shall take place through the PMAR Buyer and Seller Mediation program. Arbitration shall take place through ASP, according to the then-existing rules of ASP.
 - The prevailing Party in any dispute resolution procedure (as determined by the judge, mediator or arbitrator, as applicable) shall be entitled to recover all reasonable attorneys' fees, costs and expenses incurred at trial, on appeal, at mediation and at arbitration unless the prevailing Party refused to participate in mediation, in which case the prevailing party shall not be entitled to such fee, cost and expense recovery.
 - The following matters are excluded from this Dispute Resolution provision:
 - (i) Judicial or non-judicial foreclosure or other action or proceeding to enforce a deed of trust, mortgage, or land sale contract;
 - (ii) An eviction or forcible entry and detainer action;
 - (iii) Any matter within the jurisdiction of probate, small claims, or bankruptcy court;
 - (iv) Matters that must be exclusively resolved under Article 17 of the Code of Ethics and Professional Standards Policies of the National Association of REALTORS®; and
 - (v) Matters related to contracts with Buyer or Seller that predate this Agreement and contain a mandatory mediation or arbitration provision.

Buyer Initials	Seller Initials
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OREGON VACANT LAND REAL ESTATE PURCHASE AND SALE AGREEMENT

399	ALL PARTIES TO THIS AGREEMENT HAVE BEEN ADVISED TO CONSULT INDEPENDENT LEGAL COUNSEL TO UNDERSTAND THE
400	PROVISIONS OF THIS AGREEMENT AND BY CONSENTING TO THIS AGREEMENT, HEREBY WAIVE THE STATUTORY AND
401	CONSTITUTIONAL RIGHT TO BRING ISSUES AND CLAIMS RELATED TO THIS AGREEMENT TO A TRIAL BY JUDGE OR JURY, OTHER
402	THAN SMALL CLAIMS COURT PROCEEDINGS AS DESCRIBED ABOVE, IN ANY STATE OR FEDERAL ACTION, PROCEEDING, OR
403	COUNTERCLAIM BROUGHT BY ANY PARTY AGAINST ANY OTHER PARTY.

- 404 Mandatory Statement Regarding Fire Protection District and Approved Uses: THE PROPERTY DESCRIBED IN THIS INSTRUMENT 405 MAY NOT BE WITHIN A FIRE PROTECTION DISTRICT PROTECTING STRUCTURES. THE PROPERTY IS SUBJECT TO LAND USE LAWS 406 AND REGULATIONS THAT, IN FARM OR FOREST ZONES, MAY NOT AUTHORIZE CONSTRUCTION OR SITING OF A RESIDENCE AND 407 THAT LIMIT LAWSUITS AGAINST FARMING OR FOREST PRACTICES, AS DEFINED IN ORS 30.930, IN ALL ZONES. BEFORE SIGNING OR ACCEPTING THIS INSTRUMENT. THE PERSON TRANSFERRING FEE TITLE SHOULD INQUIRE ABOUT THE PERSON'S RIGHTS. IF ANY. 408 409 UNDER ORS 195.300, 195.301 AND 195.305 TO 195.336 AND SECTIONS 5 TO 11, CHAPTER 424, OREGON LAWS 2007, SECTIONS 2 410 TO 9 AND 17, CHAPTER 855, OREGON LAWS 2009, AND SECTIONS 2 TO 7, CHAPTER 8, OREGON LAWS 2010. BEFORE SIGNING OR 411 ACCEPTING THIS INSTRUMENT, THE PERSON ACQUIRING FEE TITLE TO THE PROPERTY SHOULD CHECK WITH THEAPPROPRIATE CITY OR COUNTY PLANNING DEPARTMENT TO VERIFY THAT THE UNIT OF LAND BEING TRANSFERRED IS A LAWFULLY ESTABLISHED 412 413 LOT OR PARCEL, AS DEFINED IN ORS 92.010 OR 215.010, TO VERIFY THE APPROVED USES OF THE LOT OR PARCEL, TO VERIFY THE EXISTENCE OF FIRE PROTECTION FOR STRUCTURES AND TO INQUIRE ABOUT THE RIGHTS OF NEIGHBORING PROPERTY OWNERS, 414 415 IF ANY, UNDER ORS 195.300, 195.301 AND 195.305 TO 195.336 AND SECTIONS 5 TO 11, CHAPTER 424, OREGON LAWS 2007, SECTIONS 2 TO 9 AND 17, CHAPTER 855, OREGON LAWS 2009, AND SECTIONS 2 TO 7, CHAPTER 8, OREGON LAWS 2010. 416
- 45. Assignment: Buyer may not assign this Agreement, or Buyer's rights hereunder, without Seller's prior written consent, unless the
 Parties indicate that assignment is permitted by the addition of "and/or assigns" on the line identifying the Buyer on the first page
 of this Agreement. This Agreement is binding upon and will inure to the benefit of duly authorized assigns.
- 420 **46. Obligations Survive Death:** This Agreement survives the death of either or both Parties and inures to and is binding upon their successors and estates.
- 47. Time is of the Essence: Time is of the essence in all terms, provisions, covenants, and conditions contained in this Agreement.
- 48. Severability: If any clause or provision of this Agreement is or becomes illegal, invalid, impossible to perform, or unenforceable under present or future laws effective during the term of this Agreement, the Parties intend that the remainder of this Agreement shall not be affected. The Parties intend that in lieu of each clause or provision of this Agreement that is or becomes illegal, invalid, impossible, or unenforceable, there be added as part of this Agreement a clause or provision as similar in terms as may be possible, legal, and enforceable.
 - 428 **49. Nonwaiver:** The waiver by a Party of any breach, violation, or default of a provision of this Agreement will not operate as a waiver of any subsequent breach, violation, or default of that or of any other provision.
- 50. Entire Agreement; Modifications: This Agreement sets forth the final and exclusive understanding of the Parties, and there are no other representations, warranties, statements, or agreements between the Parties except as expressly set forth in this Agreement. Any modification to the terms of this Agreement must be in writing, dated and signed by Buyer and Seller.
- 433 51. Counterparts. This Agreement may be executed simultaneously or in counterparts, each of which shall be deemed an original,
 434 but all of which together shall constitute one and the same agreement.

	Buyer's Offer: Buyer's signature below offer automatically expires on		ter into this Agreement on the terms above. Buyer'[Time] ("Offer Deadline").
437	BUYER:		
438	Buyer's Signature		Date & Time
	Buyer's Signature		_ Date & Time
440	Buyer's Signature		Date & Time
	Buyer's Signature		_ Date & Time
442			
443	Seller's Response: Seller: ☐ ACCEPTS		
444	☐ REJECTS		
	Buyer Initials	Seller Initials	•

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OREGON VACANT LAND REAL ESTATE PURCHASE AND SALE AGREEMENT

445	☐ COUNTERS Buyer's offer (use <i>Form 2.1</i>).	
146	Seller will be bound by this Agreement only by selecting "ACCEPTS" and deliver	ring a signed copy of this Agreement to Buyer prior to
147	the Offer Deadline. Acceptance after the Offer Deadline will only be valid upon	Mutual Acceptance of <i>Form 2.3</i> .
448	IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed	d as of the day and year accompanying the signatures
149	below:	
450		
451	SELLER:	
452	Seller's Signature	Date & Time
453	Seller's Signature	Date & Time
454	Seller's Signature	Date & Time
455	Seller's Signature	Date & Time
456		
457	This Purchase and Sale Agreement was delivered/presented on:	
458	[Date], at[Time]	
459	[Seller's Agent Name]	
460	[Seller's Agent Signature]	
161	This Agreement is not to be used as an Farn	est Money Receipt.

Buyer Initials _____ Seller Initials _____ _